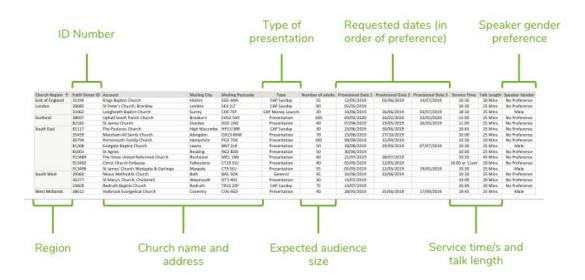
Thank you for choosing to give your valuable time and energy to join the CAP National Speaker Team family. We are all hugely excited to see how God will use you to share His heart for the poor and Gospel to people up and down the country.

The CAP National Speaker Team Handbook has been designed to provide you with all the information needed to book and complete any Head Office or Speaker Own talk. We hope you find it a beneficial resource that will helpfully explain the whole process of a CAP talk, from pre-talk preparation to posting those Lifechanger Forms off to CAP HO!

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Booking a Head Office Talk

Every two weeks we will send out a list of UK churches who would love a CAP Speaker. Check your inbox and look out for the **Opps List** spreadsheet below!



If you see a talk you want to do, simply reply to the Opps List email with:

- The Church name
- ID number
- The date(s) you are able to do

We will contact you to confirm the booking, provide you with more details about the talk and give you more information about resources.

Arranging a Speaker Own Talk

Do you have personal contact with a church who would like to hear about CAP? You can arrange your own CAP talk with them!

Email **speakers@capuk.org** and please let us know about any <u>CAP church talks</u> that you arrange. It's important that we know which churches have received CAP contact as this could affect future arrangements with them.

Provide the following information so that we can also support and resource you for your Speaker Own talk:

- Church name and address
- Date and time of talk
- Type of Lifechanger Ask: Full, light or no
- Expected number of adults in the congregation

Pre-talk support and Speaker development

Is it your first CAP talk?

Would you love some support and development as a current speaker?

We offer a variety of sessions to help you develop your skills as a CAP Speaker. Click on any Speaker development opportunities below to book a date and time that suits you.

- Pre-talk Coaching Call
- Post-talk Coaching Call
- Framework Coaching Session
- Talk Evaluation Pre Recorded
- Talk Evaluation Live Delivery

Contacting the church

We'll send you the details for the main contact at the church and we would recommend you get in touch within two weeks of booking your talk, as well as a week beforehand. Quickly introducing yourself to the church leader is a great chance to spark conversation, clarify expectations and build a solid relationship with the church before your talk.

<u>Click here</u> to access the 'How To Guide' for phoning a church leader

Your booking confirmation email will contain details of any CAP staff at that church, should you wish to contact them. This can helpfully improve your understanding of the specific needs of the church and their community. For example, they may as sometimes they may require an ask for volunteers or befrienders as part of your overall 'Ask'.

Resources: Talk Frameworks, PowerPoints and Videos

Upon receiving a booking confirmation email, look at our new <u>CAP resources website</u> to access all the frameworks, powerpoints, videos and updates you'll need for your church talk.

The new framework is intended to be flexible and open, giving you the freedom to naturally share about CAP and the local church in a personal and impactful way. There are opportunities for you to use your own words and include personal stories, experiences or testimonies from yourself or a client. Feel free to research the church's local community involvement and accurate local area statistics in order to expand on points that are particularly relevant for the church in which you are speaking.

If you prefer to have more concise notes to speak from, you can also condense the content to key points for you to then expand on during the talk.

Resources: Ordering Physical Items for the Stand

For every CAP talk you will have a Resource Stand nicely decorated and laid out with interesting items from Head Office including books and Lifechanger forms.

 Order free resources from the <u>CAP resources website</u> by clicking on the **Physical** Resource tab

Once you have placed your order we will arrange for them to be shipped to yourself. We can also arrange for resources to be sent directly to the church you will be speaking at, but please check this with the church before ordering to ensure they are able to receive the items.

We will send you a resource reminder email two weeks before your talk, containing the ordering link and the following guidelines for ordering resources:

Nevertheless books: 20% of expected congregation size **Journeys of Hope books:** 10% of expected congregation size

Life Changer Forms: 70% of expected congregation size

Pens: 70% to match Life Changer forms

Legacy Packs: 2 for every 100 expected to attend **Clipboards:** 2 for every 100 expected to attend **Church Partnership Brochure:** 1 for each church



What to do on the day of your talk

Some practical tips for the big day!

Check the audio and visual facilities

- Test the video and make sure the sound is working.
- Using a wireless microphone? Have a back-up incase!

• Pop a Life Changer form and pen on every other seat

 Many people won't be able to come and speak to you at the stand after the service so make sure they have a chance to get involved.

Ask how the church leader will introduce you

- Potentially shortens your talk intro and allows you to be more creative with your opening
- Enables you to be well-known and well-received by the congregation in a way you feel comfortable with
- Provides clarity over expectations and awareness of any last minute changes

• Set up your Resource Stand in a relevant place

- Where do people gather after church? Find our and make sure you set up there!
- Don't be left in the church when everyone goes through to a hall for coffee!

Be ready for unexpected changes!

- These could include buffering videos, booming microphones or your talk time suddenly being cut in half.
- Put all the resources on a **pen drive** before your talk
- Keep the audience engaged during the wait with a joke, a powerful client story or some active congregation involvement.

Life Changer Forms

Life Changer forms from church talks are grouped into the following categories:

Names for mailing list

- Where a name, contact details and contact preferences are provided.
- The red lettered contact preferences must be ticked or we cannot contact people!

Partially completed

The Life Changer box or an amount has been ticked. Name, contact details and contact preferences are provided, but no bank details.

Fully completed

Names for

mailing list

Life Changer box or an amount has been ticked. Name, contact details and contact preferences are provided. Sort code and account number filled in.

> Become a Life Changer by making a monthly gift

■ My Life Changer details

| I/We would like to start my Life Changer donation.
A monthly gift of £5□ £12□ £15□ £30□ £50□ or £

Banks and Building Societies may not accept Direct Debit instructions for some types of account Your donations are covered by the Direct Debit Guarantee. For more information visit capul.org/directdebit.

I would like to **increase** my Life Changer monthly gift from £ _____ to £ ____

The first payment will be made in _

on the 1st \square 8th \square 15th \square 28th \square of each month until further notice.

2 My details please complete in BLOCK CAPITALS Instructions to your bank/building Beetit Title: Name: society to pay by Direct Debit serv Address: Postcode: Telephone: Mobile: Email: DOB*: DDMM YY Instruction to your bank/building society Name(s) of account holder(s) _ Sort code Bank/building society account number * We use your date of birth for security if you ever want to change your gift. Charity Registered No: 1097217 (England & Wales), SC038776 (Scotland), CAP is authorised and regulated by the Elisopatial Conduct Author. Banks and Building Societies may not accept Direct Debit instructions for some types of account Your donations are covered by the Direct Debit Guarantee. For more information visit capuk ora/directdebit. God is changing lives beyond recognition in communities just like y We'd love to share the joy of how you can support us in bringing genews to the poor! Are you happy to hear from us in the following w Become a Life Changer by making a monthly gift Y N Email Y N Post Y N Phone Y N Text ■ My Life Changer details | I/We would like to start my Life Changer donation. | A monthly gift of £5| £12| £15| £30| £50| or £ | on the 1st | 8th | 15th | 28th | of each month until further notice. Gift Aid declaration The first payment will be made in ____ ☐ From four years ago or since ☐ I would like to **increase** my Life Changer monthly gift from £ _____ to £ ____ ☐ I am **not** a UK taxpayer or I would not like CAP to claim gift-aid 2 My details please complete in BLOCK CAPITALS Instructions to your bank/building Title: Name: society to pay by Direct Debit Service User Address: Postcode: Telephone: Mobile: Email: DOB*: DOBMINIVY Instruction to your bank/building society account holder(s) _ By filling in this form, you are confirming you are over 16 years old "We use your date of birth for security if you ever want to change your gift. Charity Registered No: 1097217 (England & Wales), SC038776 (Scotland). CAP is authorised and by the Fhancial Conduct Authority.

Partially Completed

God is changing lives beyond recognition in communities just like you We'd love to share the joy of how you can support us in bringing goo news to the poor! Are you happy to hear from us in the following way

Gift Aid declaration

☐ From four years ago or since

I am a UK tax payer* and would like CAP to claim gift-aid:

☐ I am **not** a UK taxpayer or I would not like CAP to claim gift-aid

Fully Completed

Become a Life Changer by making a monthly gift	God is changing lives beyond recognition in communities just like yours. We'd love to share the joy of how you can support us in bringing good news to the poorf Are you happy to hear from us in the following ways? Y N Email Y N Post Y N Phone Y N Text	
1 My Life Changer details Whe would like to start my Life Changer donation. A monthly gift of £5□£12□£15□£30□£50□ or £ on the 1st□ 8th□ 15th□ 28th□ of each month until further notice.	I give my consent for CAP to leap my applied and stated allows CAP will ensure you personal details no held security to ended to a consect, you reconsig forwards in the most praisety policy (applied profighressy). We all never share them with anyone else. If you'd like to change your consent options in the future, please contact us. Clift Aid declaration	
The first payment will be made in		
My details please complete in BLOCK CAPITALS Title: Name: Address:	Instructions to your bank/building Service User No. (BETTERS) To the Manager: Bank/building society Bank/building	

What to do with Life Changer Forms after a talk

We will provide freepost envelopes so you can post back any Life Changer forms you receive, along with cash or cheque donations too. Please make sure the envelope is well sealed before sending.

To meet GDPR requirements it's very important that you send off any forms you receive **as soon as possible**. Unfortunately not every form we receive ends up as an active Life Changer, as people may change their mind or we may be unable to contact them to confirm their details. The sooner we receive the forms and contact the supporter, the more likely they are to confirm their pledge to become a Life Changer.

With this in mind, please put any forms in the post on your way home from a talk, it really does make a big difference!

Claiming Expenses

It is up to you whether you would like to claim your travel expenses.

If you would like to submit a claim, this is done through the online system Focalpoint.

You are required to complete an excel spreadsheet, which will calculate the total expense based on the number of miles, this information is then input onto the online system (Focalpoint) and you will need to print off a copy of the mileage spreadsheet and post this into Head Office, along with any relevant receipts attached.

For those of you with access to the CAP Systems Intranet, clicking 'Expenses' on the 'Systems' drop down menu will take you to the expenses system.

If you do not yet have an account set up for the online expenses system, you just need to email the finance team on finance@capuk.org and explain that you are a speaker wanting to claim expenses, they will then set up an account for you and provide further information.

Full instructions for submitting claims, setting up an account for the expenses system and a guide to using the online expenses system can be provided on request.

Providing Feedback on your talk

When you have finished a Head Office or Speaker Own church talk, please fill out this <u>online</u> <u>feedback form</u>. This is a quick 5-minute form that provides us with the essential information about your talk.

You will receive an email reminder about the feedback form beforehand as well as a text with an encouragement on the morning of your talk.

A member of the Speaker Management Team will get in touch with you the week following your talk in order to support you through a **post-talk coaching call** or simply to help you reflect on and chat through the talk itself.

Thanks for being an amazing and crucial part of the National Speaker Team!

Contact us

If you have any problems, questions or require extra information please feel free to **email or phone** the Speaker Management Team at:

speakers@capuk.org or 01274 760814